

SECTIONAL TITLE & HOME OWNERS' ASSOCIATION SPECIALISTS

INTRODUCING: COMMUNITY SCHEMES COPILOT

YOUR LEGAL & COMPLIANCE PARTNER IN SECTIONAL TITLE AND HOA MANAGEMENT

OVERVIEW:

COMMUNITY SCHEMES COPILOT is an annual legal support subscription designed specifically for Bodies Corporate and Home Owners Associations. This service gives scheme executives access to affordable, expert legal advice, training, and support throughout the year — without unpredictable legal bills - helping you to budget accordingly.

Our goal is to empower scheme executives with proactive legal advice, training, and a sense of community, while helping schemes remain compliant and well-governed.

ANNUAL COMMITMENT, MONTHLY BILLING

All plans are billed monthly over 12 months to ensure affordability and ease of budgeting. The subscription is annual and renewable. **Custom packages are available on request.**

TIERS ON OFFER:

TIER 1: COPILOT CORE

Perfect for small schemes or tight budgets wanting foundational support.

INCLUDED:

- 2 hours to chair the AGM
- 2 hours to assist with AGM preparation
- 2 hours for a mid-year trustee review meeting
- 30 minutes/month for ad hoc legal advice
- Access to our legal Q&A forum (with 24-hour response time)

Total Value: R31,200.00 - 5% discount = R29,640.00

Monthly Cost (over 12 months): R2,470.00

TIER 2: COPILOT PLUS

For schemes wanting more legal access and ongoing training.

INCLUDED:

Everything in Tier 1, plus:

- 2 hours/month for additional ad hoc advice
- 4 seats on the Introductory Course in Sectional Title or HOA Management (valued at R1,600)

Total Value: R79,600 - 8% discount = R73,200.00

Monthly Cost (over 12 months): R6,100.00

TIER 3: COPILOT PRO

For medium to large schemes needing regular trustee support.

INCLUDED:

Everything in Tiers 1 and 2, plus:

- Trustee Induction & Onboarding – a 1 hour session for newly elected trustees explaining their duties, powers, and legal obligations
- Monthly 1-hour attendance at trustee meetings
- Rule Compliance Audit – a once-a-year review of conduct & management rules for alignment with STSMA, CSOS Act, and recent case law.
- Contract Vetting – 3 hours a year to review supplier or service provider contracts before trustees sign.

Total Value: R131,600 - 10% discount = R118,440.00

Monthly Cost (over 12 months): R9,870.00

HOW TO REGISTER

Get in touch with us via email at info@theadvisory.co.za or simply register your scheme using the link below.

REGISTER HERE

MEET YOUR COPILOT:



AUREN FREITAS DOS SANTOS, the founder and director of The Advisory, obtained his LLB from the University of North West and his LLM from ISDE in Madrid, Spain. He served as an ad hoc Clerk of the Court of Arbitration for Sport in Lausanne, Switzerland before returning to South Africa as a Legal Compliance Officer for one of the largest real estate groups in South Africa. It is here that he gained insight into, and experience in, the practical and legal aspects of community scheme management – experience he later put to great use in his position as the principal attorney at one of the most prominent law firms in the country specialising in community schemes law. In 2016, Auren founded The Advisory, where his past experience serves him and his clients well as he serves as director and heads up the consulting division. Auren has also developed a short course on Home Owners' Association Management in partnership with the University of Cape Town.